

Primary Health Network RFP Announcement

With the assistance of the Pennsylvania Solar Center, Primary Health Network is seeking proposals from qualified solar installers for the design, permitting, equipment purchase, construction, and interconnection of a 94-kW ground mounted solar photovoltaic system in their parking lot located on their property at 176 Virginia Ave, Rochester, PA 15074, USA. Interested installers will need to undergo a short screening process to receive the RFP and can express interest by emailing Nick Rosen, Senior Program Coordinator, at nick@pasolarcenter.org. Supplemental information and bid forms will be made available to qualified installers electronically.

Interested installers are encouraged to attend a site visit which will be held at the property on Monday, August 3, 2026 at 11:00 AM. Attendance must be confirmed by Friday, July 31, 2026, by contacting Nick at the email address above.

Proposals must be submitted electronically to the Pennsylvania Solar Center by Monday, August 24, 2026, at 11:59 PM. Questions can be directed to nick@pasolarcenter.org and answers will be made available to all interested parties.

ABOUT THE PENNSYLVANIA SOLAR CENTER

The PA Solar Center is a 501c3 nonprofit organization with the mission to expand the benefits of solar to all Pennsylvanians through full-spectrum solar consulting, which includes preliminary feasibility assessment, financial navigation, procurement support, and communication strategy. Learn more at www.pasolarcenter.org



Request for Proposal

Photovoltaic Design, Engineering,
Procurement, Installation, and
Maintenance for **GET Solar**
July 2026

Issued by:



The Pennsylvania Solar Center

On behalf of:

Primary Health Network
176 Virginia Ave, Rochester, PA 15074, USA

Issue Date: Tuesday, July 21, 2026
Site Visit: Monday, August 3, 2026 @ 11:00 AM (Optional)
Due Date: Monday, August 24, 2026, by 11:59 PM (LOI and final proposal)

For Questions: Contact Nick Rosen, Pennsylvania Solar Center at
nick@pasolarcenter.org

Table of Contents

Table of Contents	2
Overview and Background of Project	3
Proposed RFP Process and Timeline	4
Submission Details	4
Submission Deadlines	4
Submission Delivery Instructions	4
Submission Questions and Clarifications	5
Requirements for Submittal	5
A. Cover Letter	5
B. Company Narrative	5
C. Individual Project Summaries and Project Estimates	7
D. Letter of Intent Template	9
Scope of Services	9
General Conditions and Additional Information	9
Evaluation and Scoring of Submissions	10
Appendices	12
Supporting Documentation and Materials	12
Site Visit Schedule	12
Appendix 1 – Site Details for Primary Health Network Locations	13
Appendix 2 – Checklist for Submission	15

Overview and Background of Project

The purpose of this Request for Proposal (RFP) is to solicit information and general proposals from qualified solar developers to assist this organization in their evaluation of solar power for their facilities and direct purchase options that include federal tax benefits. The primary goal of the RFP is to help this organization identify a preferred developer to install a quality solar energy system on their property that will save the organization money on their electricity bills.

The Pennsylvania Solar Center (PA Solar Center) is a nonprofit, statewide project that provides a centralized hub of resources and information for anyone who is seeking to power their home, business, house of worship or community organization with solar power. Through the *GET Solar* program, the PA Solar Center offers full-spectrum solar consulting, including initial feasibility assessment; financial navigation; bid support; and a communications strategy to tax-exempt organizations and businesses. The goal of the PA Solar Center is to create a replicable process to provide education and assistance to Pennsylvania organizations with links to qualified solar professionals to facilitate the transition to solar. Through this process, the PA Solar Center aims to provide pre-screened, knowledgeable, “shovel-ready” projects to solar developers to reduce soft costs on the development side. The PA Solar Center acts as an unbiased convener of information and has no decision-making role for the organization.

Respondents (and/or their subcontractors and partners) to this RFP shall have demonstrated experience designing, planning, permitting, constructing, maintaining and financing solar electric systems; have relationships with/knowledge of local utilities and interconnection procedures; provide system monitoring and maintenance; have established onsite safety standards and possess appropriate levels of liability insurance and workmen’s compensation. Other requirements are detailed in this document.

Understanding that full-scale RFPs are time consuming and cumbersome, the project team has attempted to streamline this request to provide the organization with enough information needed to make an educated decision to move forward with final developer selection without overly burdening the developer responders. Therefore, no electrical drawings or CAD drawings, or other details of a full proposal, etc. will be requested at this time. However, if chosen, those and other more specific details will be expected to be provided to the organization before a contract is executed between the developer and the organization. In addition, the intent of this RFP is to provide as much information to assist the developer in creating a “good faith” estimate. The organization is aware that additional information that is not currently available (e.g., structural, financing, etc.) may impact the cost or feasibility of the project moving forward even after developer selection, as well as the final, legally binding terms of any agreement.

Through Memorandum of Understandings, the leadership of the organization and their respective governing entities are providing permission for the PA Solar Center to issue this RFP on their behalf, and they are eager to move forward. **All requests for information or materials by developers are to be made to the PA Solar Center and not to the organization directly.** Any available electrical usage and layouts, professional maintenance or assessment records, roof warranties, and other relevant information are found in this RFP. This organization has audited financials that will be made available once final developer selection has been made, if required.

Request for Proposal – Solar Developer

April 2026

The solar goals of the Primary Health Network are largely as follows:

- Reduce monthly electric bills to move more funds toward operational activities
- Create stable electricity pricing for the long term to establish predictable utility costs for better fiscal management

Primary Health Network is pursuing a direct purchase model in which they own the system.

Proposed RFP Process and Timeline

Preliminary Assessment Phase	
GET Solar team issues RFP to regional solar developers on behalf of the organization	Tuesday, July 21, 2026
GET Solar team facilitates on-site walkthroughs for developers	Monday, August 3, 2026 (Optional)
Interested solar developers provide notice of intent to participate in GET Solar and a final proposal that includes a design and indicative pricing for the organization	Monday, August 24, 2026
Developer Selection Phase	
GET Solar team provides an apples-to-apples comparison and review of proposals with client	Wednesday, August 26, 2026
GET Solar holds group interview/ discussion of final proposals with each developer	Week of Monday, August 31, 2026
Organization selects developer and finalizes a Letter of Intent and/or Contract	Thursday, September 10, 2026
Support Phase	
Organization and PA Solar Center establish financial road map and potential timeline for project contracting, financing, and installation	Q3-Q4 2026

Submission Details

Submission Deadlines

All responses to this RFP to submit a notice of intent, final design and proposal must be received via email no later than **Monday, August 24, 2026, by 11:59 PM EST.**

Submission Delivery Instructions

All RFP responses should be submitted via email to: nick@pasolarcenter.org with the subject line: **"RFP Submission for Primary Health Network [Date] [Developer Name]"**. Specific information is detailed below.

Submission Questions and Clarifications

For questions or clarifications on any topics covered in this Request for Proposal, please contact Nick Rosen, Program Coordinator, Pennsylvania Solar Center in writing at nick@pasolarcenter.org. Answers to all questions will be made available in a Google Document that will be shared with every developer who submits a Notice of Intent to Participate.

Requirements for Submittal

Responses to this Request for Proposal must demonstrate that the Developer has the full range of skills and experience necessary to perform the work that is outlined in the Scope of Services (page 9). In order to be considered, the submission **must** contain the following: A) Cover Letter; B) Company Narrative; C) Project Summary; and D) Project Specifics Overview spreadsheet that contains worksheets for project site.

A. Cover Letter

The cover letter should state the Developer's business name, address, and contact information and should be addressed to:

Pennsylvania Solar Center
RFP Primary Health Network
c/o Nick Rosen
1435 Bedford Ave, Ste 140
Pittsburgh, PA 15219

Cover letters must be emailed, not physically mailed, and signed by a legally authorized representative of the respondent. This should be submitted in PDF format with the file name: *COVERLETTER_GETSOLAR_[Name of Developer]_[DATE in MMDDYY format]*.

B. Company Narrative

Items a) through m) should be included in a narrative that includes information pertaining to the project site. Please use the following lettering sequence and headers in your narrative document. The Company Narrative should be submitted in a PDF format with the file name:

COMPANYNARRATIVE_GETSOLAR_[Name of Developer]_[DATE in MMDDYY format].

a) **Developer and team member qualifications:**

The Developer should provide a brief narrative summary of the company's (and any installation partner's/subcontractors') profile that includes (please include paragraphs with these headers):

- Developer (and installation subcontractor) experience, skills, and in-house capabilities
- How long has your company been in business?
- How many commercial solar projects have you developed? How many commercial solar installations are in Pennsylvania? Number and names of commercial PV projects in Pennsylvania.
- What is the total solar capacity (in kW or MW) that your company has installed?
- Physical location/address of your firm's headquarters.
- Number of employees (specify number of part-time and full-time); Number of employees in Pennsylvania.
- Number of years in business.
- Geographic regions that your company serves.

- b) **Experience and References:** Provide additional narrative information for two examples of commercial PV projects (**include Pennsylvania projects**, if possible). References and contact information for at least one project site will be requested, if selected.
- c) **Subcontractors/Partners:** Summarize all key members/companies of the project team and provide a brief explanation of their experience, including, but not limited to, subcontractors and/or partners assisting in the project. Indicate which party or person will serve as the main contact and project manager for the project, who is responsible for equipment procurement, who coordinates permit applications and inspection, who serves as the on-site lead for the construction/installation during the installation, and who will be the client contact for operations and maintenance issues post installation. Describe which party will be organizing legal review, and operations and maintenance.
- d) **Timeline Projections/Estimates:** General timeline projections should describe the key activities and estimated timeline including time acquiring equipment, required permits (zoning, electrical, building, utility interconnection), inspections, earliest proposed installation dates and duration of installation, and the anticipated date online. This can be provided as a summary with the understanding that timelines will vary based on client decision making, differing permitting timelines, etc. Please include any foreseen delays such as workload issues for the company, supply chain difficulties, etc.

Please specify how and whether the construction timeline can meet the requirement for projects to be completed and placed into service by December 31st, 2027, to qualify for the federal tax benefits. Please also explain your experience in assisting organizations to obtain the federal tax benefits plus any other tax benefits that you believe are relevant to this project.

- e) **Insurance, including Liability Insurance, Worker's Compensation and Property Insurance:** Describe the type of liability insurance and worker compensation insurance that your firm (and installer subcontractor) maintains. Appropriate insurance shall be provided for an agreed amount. Please describe what entities will be required to hold insurance that will cover any damage to the solar property after installation. Describe if the site host will need to amend their property insurance to include the solar property.
- f) **Safety of workers.** Describe your company/subcontractor policies and procedures for ensuring safety for the workers on site and for others who are present at the worksite.
- g) **Warranties and Guarantees.** Describe general length and types of warranties offered. Describe any manufacturer warranties for panels and inverters and/or guarantees as well as workmanship or production guarantees offered by the Developer or Contractor.
- h) **Operation and Maintenance Agreement:** Describe who will be responsible for the operation and maintenance of the system and if the organization is responsible, describe the agreement that will be offered to them, and describe the provisions to address scheduled and corrective maintenance, system monitoring and communications protocols, as well as associated customer costs for each, if applicable. Please provide a sample maintenance agreement.
- i) **System Monitoring** – Providing solar system performance will help the site host to raise public awareness of the site host's commitments to renewable energy, creates an important educational tool, and provides the ability of the host site to identify any

potential issues with the system. Describe if system monitoring software will be available for the site host use and any associated cost.

- j) **Labor:** Describe your process for including local labor in the project (i.e., who is the installation company, where are they located, what are their training and hiring practices, how do they find and train workers, etc.).
- k) **WMDVBE Business.** Are you or your subcontractors certified Women, Minority, Disabled and/or Veteran Owned Business Enterprises? What percentage of your current workforce could be classified as a minority, woman, veteran or disabled person?
- l) **Training and Certifications** – Include relevant training, certifications, and licenses including for each relevant company involved in the project:
 - NABCEP certification (including the names of the individuals in your firm or subcontractor with NABCEP and the type of certification)
 - Other relevant training, certification, licenses, or memberships
- m) **Opportunities for apprenticeship or training of new workers and working with educational/training partner**
 - a. **If project is less than one megawatt:** The PA Solar Center and the organization are interested in these projects serving as a training/educational opportunity for the new clean energy workforce, if and where possible. While we recognize the hurdles of training people in the solar industry, particularly when there is no clear path to a job, we are interested to understand from your perspective if your company can build in a solar job training/educational component or possibly a job shadowing experience with this project. Please describe if/how would you accomplish this; and if/how you would give priority or focus to minority, immigrant, veteran and/or women participants. *(This component is optional and does not impact selection criteria)*
- n) **Sample contract:** Please provide a sample contract that the system owner can review.

C. Individual Project Summaries and Project Estimates

Using a separate **Project Summary** (in PDF format) and the **Preliminary Project Estimate Excel document** that is provided, include a description for the proposed PV project that the respondent is including (where applicable) in the RFP response. Information to be included is described below. The Project Summary narrative does not need to repeat or include information provided in the Project Estimates Excel document (which must be completed in full) and is intended to describe additional information that the respondent wishes to provide. Information provided in these proposals are understood by the organization to be estimates based on the information provided. [NOTE: The expectation is that the information provided is a good faith estimate but final pricing and design, etc. may vary depending upon additional information learned during full proposal phase such as structural integrity, electrical design considerations, etc.]

The written **Project Summary** should not be longer than three (3) pages per project and should be submitted in a separate PDF document for project site and saved with the file name:

PROJECTSUMMARY_GETSOLAR_[DeveloperName]_[DATE in MMDDYY format]_[Name of Project Site]

The **Project Estimate Excel document** for each project site should be saved/labeled as: **ESTIMATE_GETSOLAR_[Name of Developer]_[DATE in MMDDYY format]** with each project site as a separate sheet labeled as: **[Name of Project Site]**

Please include the following in the **Project Estimates Excel document** with supplementary information in the Project Summary document, as desired:

1. Estimated size of the proposed PV system(s) (estimated nameplate capacity DC kW) and estimated annual energy production under standard test conditions.
2. Basic description of the proposed components including PV panels (number, brand and wattage), inverters and racking, providing at least one estimate for a North American-manufactured PV panel in the proposal (can be presented as an additional cost adder), if not included in the base proposal.
3. Estimated turnkey price of the proposed PV system(s) as well as the estimated price if the organization was to use the Direct Pay options under the Inflation Reduction Act. Include all scenarios that include all possible tax credit-equivalent reductions based on the IRA provisions for domestic content, prevailing wage and apprenticeships (if larger than one megawatt), energy communities, if applicable, and low-income communities, if applicable.
4. Estimated return on investment calculation, including a 25-year cash flow estimate with annual savings, estimated or range of anticipated cost of electricity (in kWh) using a 3% annual utility escalator.
5. Percentage of the client's overall electricity usage met by solar.
6. Estimated number of SRECs that will be produced each year through at least Year 10. It is assumed that the system owner will own the SRECs.
7. Provide an illustration or preliminary design of the proposed layout of the solar array(s) on the client's property. [Detailed electrical and CAD drawings are not required for this proposal, but will be necessary to provide to client if chosen for the final projects.]
 - a. **Note:** While Primary Health Network is not currently interested in receiving pricing for a battery system, they may be interested in pursuing storage solutions in the future. Primary Health Network would like installers to comment on whether their designs would allow for the addition of a battery storage system in the future.
8. Provide assumptions used in price estimation not otherwise mentioned above, including SREC price, derate factor, transformer upgrades, etc.
9. **Acknowledge that a customer assistance contribution will be provided to the PA Solar Center if a contract is executed.** The PA Solar Center research shows that customer acquisition costs for solar developers range from \$37/kilowatt_{dc} to \$50/kilowatt_{dc}. The Solar Center is providing the developer with a client who has a confirmed interest in going solar. The PA Solar Center provides considerable time and resources working with the client organization to educate and ensure project completion that should save time and money for both developer and client. This contribution must be included in the pricing proposal. To maintain impartiality, the PA Solar Center will not accept larger contributions beyond what is specified in this RFP for this project. If a contract is signed with the organization for the solar installation, the developer will provide the PA Solar Center the following:
A one-time contribution of \$0.025 per contracted watt-dc (\$25.00/kilowatt-dc). In fulfillment of this contribution, the following schedule applies:
 - i. At least twenty percent (20%) 30 days after the organization signs the contract for the solar system.
 - ii. The remainder 30 days after receiving interconnection approval from the utility.

D. Letter of Intent Template

Please include a sample Letter of Intent that you provide clients during initial contract negotiations.

Scope of Services

If selected, the Developer will be expected to provide (or arrange) the following services:

- The scope of services provided by the Contractor shall include all tasks required to design, fabricate, deliver, and install a fully functioning solar Photovoltaic (PV) system that stresses efficient operation, low maintenance and low operating losses.
- System design that meets local fire department, Pennsylvania building and electrical codes and local ordinance requirements.
- Assessment of the building structural integrity, roof condition and shading limitations. The Contractor will coordinate and hire the structural engineering review, if required, with a certified professional engineer with the building owner's approval of date/time of inspection. (Building engineering drawings are provided for those buildings as indicated on the Project Specifics Excel document.)
- The scope of work shall also include, but not be limited to, securing all permits and approvals from governing agencies and the utility, as well as all labor, taxes, services, permit fees, utility interconnection costs, inspection fees, materials and equipment necessary to produce a fully operational solar photovoltaic system.
- Prior to acceptance of the final solar PV system, the Developer will provide three (3) printed copies of as-built drawings and electrical diagrams in hard copy and one electronic file in PDF format.
- Provide at least (1) set of operation, maintenance, parts manuals for the solar PV system. The manual shall cover all components, options, and accessories supplied. It shall include maintenance, troubleshooting, and safety precautions specific to the supplied equipment.
- Provide at least (1) copy of all warranty information for the solar PV panels, racking, inverters and all associated equipment.
- Provide recommendations and information (such as terms and contracts) for a solar renewable energy credit (SREC) aggregator.
- Include and provide web-accessible monitoring software of the PV system generation output on a daily, monthly and yearly.
- The selected developer may be requested to supply documentation of financial solvency of their company that may include, but not limited to, audited financial statements, bank references and/or supplier references stating that their firm has established lines of credit and/or that the firm is in general good standing with their institution before any agreements with the site host are finalized.
- The selected developer shall provide performance bonds in the amount equal to 100% of the installation cost of the facility with each client listed as bond obligee in the event the selected developer is unable to perform its obligations under the contract.

General Conditions and Additional Information

- **Criteria for Selection.** The decision by the organization to choose the selected developer(s) under this RFP will be based on the lowest reasonable cost (lowest responsible and responsive bidder) considering a Levelized Cost of Energy (LCOE). The LCOE factors in turnkey cost, cost of operations and maintenance over a reasonable period, and any other

associated costs identified in the proposals. The successful proposal will meet the project site design guidelines and provide service level acceptable to the site host.

- **Final Proposal.** Once any developer(s) is selected, the developer will have 30 days to provide a full proposal, including detailed site design, electrical drawings etc.
- The organization, by soliciting proposals, has no obligation, whatsoever, to accept any proposal that is submitted, but rather shall have the individual right, in its sole discretion, to reject any and all proposals received and to decide not to award any contract for the work specified in the RFP. The organization has the right, in its sole discretion, to waive any irregularities, defects or omissions in the proposals received.
- **Final Agreements.** Successful respondent will enter into a formal agreement with the organization before commencement of the scope of services by the Developer.

Evaluation and Scoring of Submissions

All completed submissions by developers adhering to the requirements and guidelines outlined in this RFP will be initially scored by the content of their submission based on the following criteria:

Evaluation Criteria		Score
Submission Quality	Adherence to RFP requirements and outlined expectations of client, including attending the site visit	1-5
Experience/Qualifications	Overall qualification for project scope and size, experience with comparable solar projects (including subcontractors)	1-10
Turnkey System Value	Cost per watt installed, including known infrastructure upgrades or utility requirements minus O&M	1-10
25 Year Savings	Overall cashflow generated by solar against total turnkey cost	1-10
O&M Value	Value proposition of operations and maintenance contract services requested	1-5

For categories scored between 1-5 points, scores will be determined using the following scale:

- 1 to 2 points – Submission did not meet significant aspects of outlined criteria
- 3 points – Submission met minimum outlined criteria and/or provided reasonable value
- 4 to 5 points – Submission comprehensively met outlined criteria and/or provided exceptional value

For categories scored between 1-10 points, scores will be determined using the following scale:

- 1 to 3 points – Submission did not meet significant aspects of outlined criteria
- 4 to 6 points – Submission met minimum outlined criteria reasonable value
- 7 to 10 points – Submission comprehensively met outlined criteria and/or provided exceptional value

Request for Proposal – Solar Developer

April 2026

Scores will be used to discuss and differentiate submitted proposals; host organizations are not obligated to select the highest scoring submission. Host organizations may elect not to move forward with interviewing any responding solar developer and may elect to adjust their scores after interviews are conducted.

Appendices

Supporting Documentation and Materials

The following appendices are snapshots of the solar opportunity for the host organization. Supporting documentation and materials (e.g., electricity bills) will be made available to solar developers through an invite-only portal on OneDrive. No entities outside of the PA Solar Center and participating solar developers will have access to this documentation. Participating solar developers are committed to handling these materials confidentially when signing the Memorandum of Understanding required to participate in this program.

Site Visit Schedule

Developers must email Nick Rosen by **Friday, July 31, 2026**, confirming that they will be attending the site visit, with the full names and titles of all individuals from their company who plan to attend. The PA Solar Center team will forward this visitor list to the host organization ahead of the scheduled site visits. If you cannot attend a site visit that you previously confirmed, please email Nick at least 4 hours prior to the time of the scheduled site visit. If they are unable to attend during the dates and times below, developers may request additional site visits at the client's discretion.

The site visit will begin at 176 Virginia Ave, Rochester, PA 15074, USA.

Site Visit: Monday, August 3, 2026 @ 11:00 AM (Optional)

The PA Solar Center team will update all developers once the site visit time and date are confirmed.

Appendix 1 – Site Details for Primary Health Network Locations

Primary Health Network seeks to meet the following goals:

- Reduce monthly electric bills to move more funds toward operational activities
- Create stable electricity pricing for the long term to establish predictable utility costs for better fiscal management
- Serve as an example of environmental stewardship to other non-profit organizations in the region by powering their facility with renewable energy.

Location for solar:

1. Primary Health Network - 176 Virginia Ave, Rochester, PA 15074, USA

Labor Rate:

Prevailing Wage *not* required for systems < 1 MW.

Current electricity usage:

Approximately 440,000 kWh

Offset rate: \$0.13/kWh

If a developer should calculate a different offset rate, please include it, along with explanation, in a secondary estimate as a separate attachment. The developer must use the above proscribed offset rate in the primary Project Estimate Excel document.

Financial Assumptions (included in the Project Summary Excel Document:

- Financing Plan: Direct Purchase
- 30% Base ITC (Direct Pay)
 - +10% Domestic Content Adder, confirm if possible
- \$20 SREC Rate for Year 1-10; then \$0 for years >11

Materials provided via Secure Drive folder at interested installers request:

- Previous 12 months of electric bills
- Photos of the electrical equipment and parking lot

Site details: 1. Primary Health Network

- 176 Virginia Ave, Rochester, PA 15074, USA
- 94.1 kW offsets approximately 27% of the estimated annual electric consumption
- Producing approximately 120,400 kWh per year
- Ground Mount system located in parking lot
 - Note: Primary Health Network is not interested in maintaining the use of this section of lot as a parking area.
- Primary Health Network is interested in receiving pricing for the approximate scenario described in this RFP. If an installer would like to include pricing for a different scenario, please include this as an additional proposal option broken out separately in the proposal summary excel sheet.
- **Note:** While Primary Health Network is not currently interested in receiving pricing for a battery system, they may be interested in pursuing storage solutions in the future. **Primary Health Network would like installers to comment on whether their designs would allow for the addition of a battery storage system in the future.**



Appendix 2 – Checklist for Submission

Ensure that your proposal is complete by submitting the following documents:

- ☐ A) Cover Letter (page 5)
- ☐ B) Company Narrative (page 5)
 - a. Developer and team member qualifications
 - b. Experience and references
 - c. Key members and companies, including roles and responsibilities. Be sure to list your project manager and other roles, and any subcontractors and partners.
 - d. Timeline projections
 - a. Final proposal with final agreements milestone no later than 30 days after selection to develop this project: agreement, detailed site & electrical design
 - b. Equipment procurement
 - c. Permitting (zoning, electrical, building, utility interconnection)
 - d. Inspections & structural reviews
 - e. Installation and duration of installation
 - f. Anticipated date online
 - e. Insurance
 - f. Safety of workers
 - g. Warranties and Guarantees
 - h. Operations and Maintenance
 - i. System monitoring
 - j. Labor
 - k. WMDVBE
 - l. Training & Certifications (NABCEP, Other)
 - m. Apprenticeship, Training of new workforce
 - n. Sample contract
- ☐ C) Project Summaries for each project (see page 7 and Appendix 1)
 - Preliminary illustration or design layout for each project site
 - Proposed equipment to be used, along with equipment warranties and specifications
 - Transformer upgrade considerations
- ☐ D) Project Estimates Excel document with worksheets for all project sites (page 7)
- ☐ Did you fully disclose all potential costs that are not included in your estimate and give a preliminary estimate for the among that you anticipate?
- ☐ Did you address whether you think each site for this project will need a transformer upgrade?
- ☐ Did you address the full scope of services (page 9)?
- ☐ Did you review and address all supporting documentation and materials in the developer portal (page 12)?